

CISI

P.T. CISI Raya Utama
Creative Information System of Indonesia

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SAMPLE

Standard Report

P.T. AKPI Tbk.

1. Address : **Head Office & Factory**
 Jalan Pahlawan Desa Karang Asem Barat
 Citeureup
 Bogor, West Java
 Phone - (***) ***** (hunting)
 Fax - (***) ***** , *****
 E-mail - **@*****
2. Date of Establishment : a. 07 March 1979 as P.T. AKI
 b. 19 June 1981 as P.T. AKPI
 c. 18 December 1996 as P.T. AKPI Tbk.
3. Legal Status : P.T. Tbk. (Perseroan Terbatas Terbuka) or Public Listed Company
4. Legalization by the Ministry of Justice : No. *****
 Dated ** July 2007
5. Category : Domestic Investment (PMDN) Company
6. Permit by the Government Department : **a. The Department of Industry and Trade**
 No. ***/**/**/**
 Dated 24 October 1977
b. The Capital Investment Coordinating Board
 - No. ***/I/PMDN/**
 Dated
 - No. **/II/PMDN/**
 Dated
 - No. ***/II.A/PMDN/**
 Dated
 - No. ***/II/PMDN/**
 Dated
 - No. **/II/PMDN/9**
 Dated
 - No. **9/II/PMDN/**
 Dated
 - No. **/II/PMDN/**
 Dated
7. Lines of Business : a. *****
 b. *****
8. Production Capacity : a. ***
 b. ***
 c. ***

9. Business Trend : Growing
10. Market Situation : Competitive
11. Capitalization : Authorized Capital - Rp *****.-
 Issued Capital - Rp *****.-
 Paid Up Capital - Rp *****.-
- Shareholders**
- a. P.T. NP - Rp *****.-
 b. P.T. AN - Rp *****.-
 c. P.T. GWM - Rp *****.-
 d. A FINANCE LIMITED - Rp *****.-
 e. S FINANCE CORPORATION - Rp *****.-
 f. A INVESTMENT LIMITED - Rp *****.-
 i. The publics - Rp *****.-
12. Total Investment : a. Equity Capital - Rp ***.0 billion
 b. Loan Capital - Rp ***.2 billion
 c. Total Investment - Rp ***.2 billion
13. Bankers : a. P.T. Bank CENTRAL ASIA Tbk
 Jalan Jend. Sudirman Kav. 22-23
 Jakarta 12910
 b. P.T. Bank MANDIRI Tbk
 Jalan Jend. Sudiman Kav. 70-71
 Jakarta 12910
14. Started Operation : 1984
15. Total Employees : ***** persons

16. Supervisory Board : Chairman - Mr. Ai AKA LLM
Members - a. Mr. IR
b. Mr. HL AKA LST
c. Mr. SW
d. Mr. JPY
e. Mr. WB
17. Board of Management : President Director - Mr. WP AKA LOD
Directors - a. Mr. JT
b. Mr. KM
c. Mr. ED
18. Financial Condition : Satisfactory
19. Sales Turnover : 2004 - Rp 946.8 billion
2005 - Rp 1,049.0 billion
2006 - Rp 1,161.8 billion
2007 - Rp 1,343.0 billion
2008 - Rp 1,235.2 billion (as per September)
20. Payment Habit : Some time delay
21. Management Capability : Satisfactory
22. Litigation Record : No detrimental filing was recorded at the court
23. Business Morality : Satisfactory
24. Creditworthiness : Goor for EUR 200,000.- in 180 days
25. Maximum Limit of Credit : EUR 20.0 million on the same term of payment
26. Precautions : Asking adequate collateral from shareholders
27. Signatories : President Director (Mr. WP) or one of the Directors (Mr. JT, Mr. KM and Mr. ED) which must be approved by Supervisory Board
28. Associated Companies : The *****Group Members

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4 May 2009

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Remarks on :

P.T. AKPI Tbk.

Originally named P.T. AKI, the company was established in 1979 with an authorized capital of Rp ****.- entirely issued, of which Rp *****.- was paid up. The founding shareholders of the company are Mr. WP AKA LOD, Mr. HP AKA LOH, Mr. AP AKA LLM, Mr. Ir. SS AKA SIL, Mr. SGH, Miss LS, Mr. BP AKA HL, Mrs. TK AKA LHT, Mrs. IK AKA KKL, Miss SL, Mr. HSH AKA HB, Mr. KB AKA KKB (all Indonesian businessmen and businesswomen of Chinese extraction) and Mr. M, an indigenous businessman. The company's notarial act was since revised a number of times. In 1991 the company's name was changed to P.T. AKPI abbreviated to P.T. AIN.

In November 1992 P.T. AIN went public, selling 20% of its shares to the community through the Jakarta Stock Exchange (BEJ). In December 1996 the authorized was raised to Rp 250,000,000,000.- with the issued and paid up capital amounting to Rp 176,000,000,000.-. On the same occasion, behind its name has been added with Tbk (Terbuka) word to comply with the law of publicly listed companies. In November 2003, the authorized capital of the company was raised to Rp. 1,000,000,000,000 of which Rp. 340,000,000,000 was issued and fully paid up and concurrently the shareholders of the company were A FINANCE LIMITED, S FINANCE CORPORATION and A INVESTMENT LIMITED. The entering of new shareholders was due to converted debts of P.T. AIN to its creditors. We have since never heard of any changes having occurred in the articles of association of the company to date. The capital structures and shareholder composition of P.T. AIN in details are as shown on point 11 of this report. P.T. AIN is a member of the NP Group or the NPN Group, a large sized company group led by Mr. HP.

P.T. AIN Tbk., started operation by operating only one plant producing oriented polypropylene film located at Jalan Pahlawan, Bogor (West Java), which has been in operation since 1984. Then in July 1992 P.T. AIN Tbk., took over all the assets of (was merged with) three sister companies, i.e. P.T. SBR operating in OPP film manufacturing with its plant located beside P.T. AIN Tbk's own plant; P.T. APK operating a twistable plastic film manufacturing unit also located beside P.T. AIN 's plant; and P.T. FP managing a plastic film converting plant in Tangerang, West Java. In medio 1997 the whole converting plant in Tangerang, West Java, had been sold to P.T. IF, a joint ventured company between the S Group and V EUROPACK GmbH of Germany. Since then P.T. AIN has been concentrating in film production with its plant located at, Bogor, West Java.

P.T. AIN Tbk's operation from the middle of 1997 until 1999 had dropped down drastically with utility of just only 40% to 45% in line with the weakening of packaging industry in Indonesia under the impact of prolonged economic crisis battering Indonesia as from the middle of 1997. Early of 2000, P.T. AIN Tbk's operation started to awake with utility of about 70% to 75% to date. Originally, some 70% of P.T. AIN Tbk's products was marketed domestically but as from the end of 1998, it succeeded to export.

P.T. AIN Tbk's export within the last two years reached 60% export. Originally the export of P.T. AIN Tbk., is handled by its sister company I RESOURCES CORP., in the USA (I-USA) for the USA and EEC countries. However, in January 2007, IRC USA was liquidated in accordance with the decision of Delaware District Court of the USA. Now the export is handled by I RESOURCES (H.K) LTD., in Hong Kong for Asia marketing area. At present, P.T. AIN Tbk., has about 400 customers consisting 230 local customers and 170 overseas customers. Since 2007 the company has developed

its production by producing biogradable plastic products being exported to Australia. The company has explored to market its products in South America and North America. Today, some 60% to 70% of the biogradable plastic products is locally marketed. The products are also being marketed to domestic cigarette industries.

P.T. AIN Tbk., controls 100% shares of I RESOURCES CORPORATION established in the USA. As aforementioned that the subsidiary has been marketing the products of P.T. AIN Tbk., for North American South American and West European markets. P.T. AIN Tbk., also control 80% shares of I RESOURCES (HK) Ltd., founded in Hong Kong, handling the products for Hong Kong, Taiwan and P.R. China markets. P.T. AIN Tbk., controls 70% shares of S FILMS (M) Sdn. Bhd., domiciled in Malaysia and engaged in BOPP film industry. The operation of P.T. AIN Tbk has been fluctuating in the last five years.

Generally, demand for OPP films, has been increasing in the last five years in line with the development of various plastic industries in the country. However, the increasing fuel prices, electric based tariff and oil fuel prices have strongly have strongly influenced various industrial sectors in the country. However, we estimated that demand for OPP film products and others will be rising by at least 4% next year. Many products and similar companies have elicited tight competition. We observe that the business position of P.T. AIN is favorable.

P.T. AIN Tbk's total sales turnover in 2004 reached Rp. 946,8 billion in 2004, net profit of Rp 6.6 billion raised to Rp 1,049.0 billion in 2005 with net profit of Rp 11,2 billion to Rp 1,161.8 billion in 2006 with net profit of Rp 14,5 billion and to Rp 1,343.0 billion in 2007, with net profit of Rp 22.9 billion. Up to September 2008, reached Rp 1,235.2 billion with net profit of Rp 72.9 billion. P.T. AIN Tbk's total assets has per 30 September 2008 amounted to Rp. 1,643.6 billion Total current liability of the company as of September 2008 amounted to Rp. 564.7 billion with long-term liability of Rp. 317.1 billion.

In December 2003, the company completed restructuring its debts to creditors worth US\$ 167.0 million of which US\$ 59.0 million has been paid in cash. The fund is the bridging loan from United Overseas Bank Limited of US\$ 32.0 million guaranteed with fixed assets of the company. While the rest of US\$ 27 million is internal company fund. Meanwhile, the liability of the company worth US\$ 550.0 was converted to stock capital by issuing 328 million stock pieces aimed to creditors and some US\$ 35.0 million of the company debts was written off by the creditors. Besides, P.T. AIN Tbk also obtained term loan facility of US\$ 32.0 million from P.T. Bank INTERNATIONAL INDONESIA Tbk and P.T. Bank NIAGA Tbk being used to pay bridging loan from United Overseas Bank Limited. From both national banks, the company pays in installment for 5 years guaranteed by the company fixed assets. P.T. AIN Tbk gained an administrative sanction from the Capital Market Supervisory Board (BAPEPAM) in June 2002 in line with the company slowness reporting financial statement to the BAPEPAM and the company was charged Rp.45.0 million. So far, we did not hear that the company having been black listed by the Central Bank (Bank Indonesia) and recorded in the court for detrimental cases.

P.T. AIN Tbk's management is led by Mr. WP AKA LOD (59). He is one of top figures and prime movers of the N Group, a large sized national private company grouping the country. In his daily activities, he is assisted by Mr. KM, Mr. ED and Mr. JT, respectively as director. P.T. AIN Tbk has an experienced management made up of professional managers with know-how in the OPP film and plastic packaging industry and trade. They are widely connected with government sectors and private

businessmen at home and abroad. The chairman of the company namely Mr. AP AKA LLM as of 2001 recorded as a bad debtor with a total bad debt of Rp. 575.0 million in the Indonesian Banking Restructuring Agency (IBRA). Besides, there are 15 company members of the N Group being registered as bad debtors in the IBRA in the same period. However, so far, we have never heard of the company having been filed to the district court for controversial cases.

We believed that P.T. AKPI Tbk is good for business transaction. Considering unstable economic condition in the country we recommend to treat prudently in extending a loan to the company.

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4 May 2009

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