



# Standard of Indonesian PALM OIL Directory, 2010

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Indonesia is a country which has great potential in the development or investment of oil palm plantation together with its processing. Besides the availability of sufficient areas, climate and geographical location, Indonesia is also very suitable for oil palm plantation. In addition, the quality of palm oil is good, so its export market has widened. This situation opens the interest of prospective investors or businessmen of home and overseas to build agro business in Indonesia.

Indonesia is the second largest country in the oil palm plantation management and palm oil producer in the world and also as a large sized Crude Palm Oil (CPO) exporting countries which probably controls 30% market shares from total world CPO export.

After dropping to the lowest price in the first semester of 2008, the market price of CPO had increased since the second semester of 2008 up to the end of 2009. In 2009, the market price of CPO is between US\$ 620 up to US\$ 650 per ton. This situation is also positively responded by various business world concerns, so many palm oil producers have expanded their plantations, and new investors have acquired various oil palm plantations have readily been sold and constructed new oil palm plantations in various regions in Indonesia.

Nowadays, there are several large sized company groups dealing with oil palm plantation and its processing including Group Sinarmas, Group Indofood, Group Astra Agro Lestari, Group Bakrie, Group Wilmar, Group Duta Palma, Group Asian Agri and others. Since the last 5 years, there are several new company groups entering into this business including Group Sampoerna Agro, Group Gudang Garam, Group Djarum, Group Inhutani, Group Medco and others.

Besides used as cooking oil, CPO has lately been used as basic materials of biofuel. Therefore, demand for CPO within and outside the country has kept on increasing. According to the statistic data in 2005 up to 2008, the export and production of CPO in Indonesia has gone up significantly.

To support the development of this agro business, it strongly requires accurate information. **P.T. CISI Raya Utama** with wide experience in company investigation is interested to make an investigation output towards more than 750 companies packed in a book with the title of "**Standard of Indonesia PALM OIL Directory**", and this is our first edition. This directory tremendously assists and required by decision makers or senior managers in Bank, Insurance, Supplier of Light and Heavy Industrial Equipment, and also prospective investors interested in this business. The method for collecting data in this directory is directly carried out through related institutions, and through **CISI** data bank, then called directly all of the companies presented in this directory.

This directory is presented exclusively and can directly be ordered through our marketing division Mr. Muslim M. Amin by phone 021-83796504 (hunting), 3145660 and 83795745 or Fax No. 021-83795744 or by E-mail [cisi@cisiraya.com](mailto:cisi@cisiraya.com), [marketing@cisiraya.com](mailto:marketing@cisiraya.com). This directory is sold at US\$ 300 per copy, but it is added delivery cost for orders beyond Jakarta.

Having presented this offering, we thank you for your attention and cooperation.

Best Regards,  
**P.T. CISI RAYA UTAMA**

## ORDER FORM

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Name (Mr/Mrs/Ms) : \_\_\_\_\_ Position : \_\_\_\_\_

Name of Company : \_\_\_\_\_

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# SAMPLE OF DIRECTORY

## GAWI MAKMUR KALIMANTAN, PT

### Address

#### Head Office

Jalan Pramuka No. 16 RT 20  
Banjarmasin

South Kalimantan

Phones - (0511) 3263968 , 3253746

Fax. - (0511) 3260633

#### Branches

- Graha GAWI, 8th Floor

Jalan Setiabudi Selatan Kav. 10  
Jakarta 12920

Phones - (021) 57901085 (hunting)

Fax. - (021) 57901077

- Jalan Tipar Cakung Kav. 5-7

Jakarta 13910

Phones - (021) 4602696 (Hunting)

Fax - (021) 4603494

- BALIKPAPAN BARU Block B1/22

Balikpapan

East Kalimantan

Phone - (0542) 874583

Fax - (0542) 875610

#### Name of Plantation & Location

### **GAWI MAKMUR KALIMANTAN**

Sungai Danau

Desa Satu

Kotabaru

Tanah Laut

South Kalimantan

### **Date Of Establishment**

☞ 26 October 1994

### **Legal Status**

PT (Limited Liability Company)

### **Category**

National Private and Domestic Investment (PMDN)  
Company

### **Permits**

The Capital Investment Coordinating Board

No. 281/I/PMDN/1996

Dated 4 April 1996

### **Lines of Business**

- Oil Palm Plantation and Palm Oil Refinery

Total Concession Area - 7,000 Ha.

### **Production Capacity**

- Fresh Fruit Bunches (FFB) - 185,500 tons p.a.

- Crude Palm Oil (CPO) - 37,100 tons p.a.

- Palm Kernel (PK) - 9,000 tons p.a.

### **Shareholders**

- PT WAHANA SAYAP KENCANA
- PT WAHANA WINGS SURYA

### **Capitalization (0)**

Authorized Capital	Rp.	7.000.000.000,00
Issued Capital	Rp.	7.000.000.000,00
Paid Up Capital	Rp.	7.000.000.000,00

### **Total Investment**

Equity Capital	- Rp.	7,000 million
Loan Capital	- Rp.	49,431 million
<u>Total Investment</u>	- Rp.	56,431 million

### **Bankers**

PT Bank Negara Indonesia Tbk.

### **Started Operation**

1996

### **Total Employees**

900 persons

### **Supervisory Board**

Chairman - Mr. Johannes Ferdinand Katuari

Member - Mr. Finney Henry Katuari

### **Board of Management**

President Director - Mr. Teddy Jeffrey Katuari

Directors - Mr. Hanny Sutanto

### **Associated Companies**

\* Member of The WINGS Group

\* PT WAHANA SAYAP KENCANA (Investment Holding)

\* PT WAHANA WINGS SURYA (Investment Holding)

### **Remarks**

In Operation